

The advent of 2010 heralds what many hope to be a sign of the beginning of the end to the economic downturn. Copalcor recognizes that this will be another year of challenges to face but also one with numerous opportunities to take advantage of. Expansion into niche markets and new product launches will be a main focus area for Copalcor this year. Another will be to maintain close personal contact with its customer base, allowing their immediate and future needs to be catered for.

Head Office Open Day:

Copalcor ended 2009 with an Open Day at its Wadeville Head Office. The Open Day formed part of a series of Open Days that were held throughout the country - designed to keep Copalcor in touch with its valued client base and thereby ensure the best in customer service and satisfaction. This kind of client-company interaction is paramount to the success of any business and Copalcor prides itself on service excellence. MD, Gordon Grant, addressed customers at the portable exhibition stand which was set up inside the factory for the event. After the presentation a factory tour was conducted to demonstrate Copalcor's operations. The Copalcor Open Day also afforded industry players the opportunity to network and form valuable connections. Additional Open Days are planned for this year. Contact Copalcor directly for further information.

Products:

Copalcor currently offers a wide range of products and solutions and in addition to the existing product offering, new products will be made available to cater for niche markets and satisfy the demand for custom-made options. Casting, rolling and fabrication are fully integrated and Copalcor offers turnkey solutions from design through to manufacture and installation. Available products include:

Mould Plates, Cooling Blocks & Contact Shoes: Copalcor's copper mould plate and cooling blocks (furnace sidewall coolers) are available in thicknesses ranging from 30mm to 150mm and widths of between 80mm to 695mm. They are ultrasonically tested and can be requested in any length. Through their partner industries Copalcor also supply fully recyclable, copper contact shoes.

Brazing rods: The COPFLO range of low fuming bronze brazing rods have been re-branded and the new labels allow for easy specification insertions. A packaging change will also ensure that product storage will be more user-friendly.

Earthing products: Copalcor has been engaged in the manufacturing of competitive brass earthing and other forged components for the past 16 years. In-house brass forging plant skilled labour has helped to offer the most competitive prices for brass forgings and components for these earthing products. This has helped Copalcor to become a market leader in the forging industry in South Africa - new brochure on its way!

Hanger Bars: Copalcor supplies Hanger Bars for Tank Houses in the electro-winning process.

Busbar: Copalcor specializes in the supply and installation of busbars and has implemented busbar systems and facilitated busbar project management across the globe. From design through to installation, every step is meticulously planned. Copalcor also has extensive experience in managing the shipment of busbar systems worldwide therefore ensuring that the projects are delivered on schedule.

Events - African Utility Week:

Around 2000 of Africa's most influential utility decision makers will converge in Durban for this year's African Utility Week and Copalcor, an exhibitor at last year's event, will once again be in attendance. The latest products and solutions available to customers will be showcased and Copalcor personnel will be on hand to discuss any pertinent questions. The exhibition runs from the 22nd to the 25th of February at the Durban International Convention Centre.



Copalcor's Derek Ogilvie also addressed customers at the Head Office Open Day.



Copalcor's portable exhibition stand



Hanger Bars

 **copflo**
Brazeing Alloys

The new Copflo branding